



## BIZLINKIT DELIVERS RESOURCEFUL SOLUTION

MIPAC is a respected provider of design, automation, control, instrumentation, electrical engineering and process optimisation that has been in business for over 15 years. The company has successfully delivered more than 200 projects worldwide. MIPAC operates with a team of 70, in industries that require continuous control for complex, business-critical operations, including mining, metals and mineral processing, food and beverage, oil and gas, chemicals, utilities/water, manufacturing of pulp and paper. The company deploy Greentree as their key enterprise resource planning business system.

Eddie Derivera, MD of MIPAC explains that BizlinkIT was selected over 5 years ago to become their support partner for the Greentree business solution. “When we made the choice we knew we knew it was essential that we enlisted a local, knowledgeable Greentree partner that could quickly respond to our business critical needs” says Eddie. The demands on the business include being able to continually respond to process improvement, being able to handle a changing labour workforce and being able to remotely access and handle data from remote locations. “The large size of our projects plus other demands means we need a robust solution backed by a business partner we can 100% rely upon” says Eddie.



MIPAC uses Greentree Financials, Cash Management, Job Cost, e-Timesheets, HR Management and Payroll. Eddie points out that Greentree performs “very well, helping us streamline productivity” and is “particularly strong in handling job costing, reporting and system wide integration and access.” Beyond the solution, it would seem the local business partner has impressed Eddie with their overall expertise and support “BizlinkIT have performed to a high standard with all our interdepartmental systems training, module implementations and business software support.” Also, in terms of skillsets “they (BizlinkIT) are very experienced with Greentree and obviously confident in what they do, they have even customised Job Cost to better suit our needs” says Eddie.

### OUR PARTNERS

Chris Ball / Peter Camenzuli / Jason Evans / Warwick Face / Nigel Fischer / Brett Headrick/ Nigel Batters  
Teresa Hooper / Ian Jones / Kylie Lamprecht / Mark Nicholson / Ken Ogden / Norman Thurecht / Ross Walker

### OUR CONTACT DETAILS

Level 30, Central Plaza One 345 Queen Street Brisbane Qld 4000  
GPO Box 1144 Brisbane Qld 4001 / Phone (07) 3222 8444 / Fax (07) 3221 7779 / [www.bizlinkit.com](http://www.bizlinkit.com)

**bizlinkIT**

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ACCOUNTANTS, AUDITORS & ADVISORS

As the pressures to become even more competitive and efficient grow, the company has a close eye on what technology can offer them in the future. Eddie explains that they have already considered a business intelligence tool such as QlikView “we like the idea of implementing more KPI’s and also having the dashboard view on what is happening on an even deeper level in the business”. It looks as though MIPAC will rely on their business partner to help them get the best out of any variation of software solution in the future “it’s great to know BizlinkIT are there for us on the journey, we have a very effective relationship and they have been both resourceful and dependable” says Eddie.



### About MIPAC

MIPAC was founded in 1997, in Brisbane Australia. MIPAC has a proven track record in providing the solutions to measure control and optimise major processing and production plants around the world. The company was built on a solid foundation with a management team whose expertise and knowledge was derived from over 30 years’ experience with Mount Isa Mines (MIM).

MIPAC is trusted by some of the biggest names in the business and has teams that have worked on projects across the globe and across a wide number of industries. MIPAC serves customers in more than a dozen countries in the minerals processing, metal production, pulp and paper, food and beverage and other complex, continuous control industries.

Since opening, MIPAC has successfully completed over 200 projects across the globe. MIPAC has been honoured to receive three PACE Zenith awards for project and technological excellence.

<http://www.mipac.com.au>

### About BizlinkIT

BizlinkIT is a Division of Pitcher Partners and has provided collaborative solutions and services to Business clients for 10 years. During this time the division has developed a successful team of professionals providing a range of expert services via two platforms:

Software as a Service (SaaS) – Online hosted Enterprise Resource Planning (ERP) System and Software Consulting – Implementation, Training and Support of Client hosted ERP Systems

BizlinkIT are results focused and seek to enable efficiency improvements that extend well beyond the implementation of an accounting solution.

**For further information please contact**



**Teresa Hooper** Ph: 07 3222 8461

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